

"EXIM AT WORK, TODAY, FOR TOMORROW"



EXIM BANK (TANZANIA) UNAUDITED FINANCIAL STATEMENTS

Issued pursuant to regulation 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014.

BALANCE SHEET AS AT 30TH JUNE 2022 (AMOUNTS IN MILLION TANZANIA SHILLINGS)

Profit Before Tax

158.7% TZS 31.1 BN JUN 2022 TZS 12.1 BN JUN 2021

Profit After Tax

194.8% TZS 22.5 BN JUN 2022 TZS 7.7 BN JUN 2021

Customers Deposits

13.3% Tzs 1.7 TRILLION JUN 2022 Tzs 1.5 TRILLION JUN 2021

Loans and advances

19.1% Tzs 1.2 TRILLION JUN 2022 Tzs 1.1 TRILLION JUN 2021

Total Assets

120.0%
TZS 2.4 TRILLION JUN 2022
TZS 2.0 TRILLION JUN 2021

| | | COMPANY CURRENT QUARTER 30 TM JUN 2022 | GROUP CURRENT QUARTER 30™ JUN 2022 | COMPANY PREVIOUS QUARTER 31 ST MAR 2022 | GROUP PREVIOUS QUARTER 31 ⁴⁷ MAR 2022 |
|----|--|--|---|---|---|
| Α | ASSETS | | | | |
| 1 | Cash | 20.002 | E0 013 | 30,839 | 59,281 |
| 2 | Balances with Central Banks | 30,983 69,013 | 58,813 198,301 | 66,092 | 239,460 |
| 3 | Investment in Government Securities | 414,654 | 489,560 | 374,243 | 440,849 |
| 4 | Balances with Other Banks and financial institutions | 97,635 | 304,666 | 81,795 | 306,485 |
| 5 | Cheques and Items for Clearing | 1,277 | 4,998 | 559 | 3,317 |
| 6 | Interbranch float items | - | - | - | - |
| 7 | Bills Negotiated | - | - | - | - |
| 8 | Customers' liabilities for acceptances | - | - | - | - |
| 9 | Interbank Loan Receivables | 29,290 | 29,298 | 40,528 | 40,531 |
| | Investments in Other securities | 719 | - | 1,779 | - |
| 11 | Loans, Advances and Overdrafts | 709,449 | 1,166,732 | 677,116 | 1,116,248 |
| 12 | (Net of allowances for Probable losses) Other Assets | 20.220 | FC C22 | 21.622 | 51,414 |
| | Equity Investments | 38,230 44,208 | 56,623 2,067 | 31,633 44,208 | 2,067 |
| | Underwriting accounts | 44,200 | 2,007 | ++ ,200 | <u> -</u> ,001 |
| 15 | Intangibles, Property, Plant and Equipment | 44,357 | 66,651 | 45,252 | 65,694 |
| 16 | Non-current assets held for sale | | - | 567 | 567 |
| | | | | | |
| 17 | TOTAL ASSETS | 1,479,815 | 2,377,708 | 1,394,611 | 2,325,913 |
| В | LIABILITIES | | | | |
| _ | Deposits from other banks and financial | 238,498 | 265,668 | 208,887 | 238,440 |
| 10 | institutions | | | | |
| 19 | Customer Deposits | 943,225 | 1,737,036 | 890,407 | 1,715,151 |
| | Cash letters of credit | - | - | - | - |
| 21 | Special Deposits | 8,322 | 11,758 | 7,367 | 9,457 |
| 22 | Payments orders / transfers payable | - | - | (27) | (27) |
| | Bankers' cheques and drafts issued | 1,490 | 1,616 | 1,546 | 1,693 |
| | Accrued taxes and expenses payable | 6,125 | 10,694 | 6,256 | 11,233 |
| | Acceptances outstanding | - | - | - | - |
| | Interbranch float items | 3,252 | 4,159 | 2,365 | 3,146 |
| | Unearned income and other deferred charges Other Liabilities | 27,737 | 44,522 | 31,048 | 60,646 |
| | Borrowings | 67,628 | 67,609 | 71,565 | 71,574 |
| | TOTAL LIABILITIES | 1,296,277 | 2,143,062 | 1,219,415 | 2,111,314 |
| | NET ASSETS/(LIABILITIES)(16 MINUS 29) | 183,538 | 234,646 | 175,196 | 214,600 |
| c. | SHAREHOLDERS' FUNDS | 105,550 | 234,040 | 175,150 | 214,000 |
| | Paid up Share Capital | 12,900 | 12,900 | 12,900 | 12,900 |
| 33 | Capital Reserves | 24,197 | 37,210 | 18,043 | 29,515 |
| 34 | Retained Earnings | 133,740 | 151,028 | 135,783 | 147,737 |
| 35 | Profit (Loss) Account | 12,701 | 21,755 | 8,469 | 13,030 |
| | Other Capital Accounts/Capital Advance | - | - | - | - |
| | Minority Interest | - | 11,752 | - | 11,418 |
| | TOTAL SHAREHOLDERS' FUNDS | 183,538 | 234,646 | 175,196 | 214,600 |
| | Contingent Liabilities | 220,709 133,812 | 220,709 157,624 | 185,207 135,155 | 196,334 |
| | Gross non-performing Loans and Advances Allowances for Probable Losses | 24,679 | 34,347 | 21,312 | 156,006 31,093 |
| | Other Non-Performing assets | 3,948 | 3,948 | 3,948 | 3,948 |
| | PERFORMANCE INDICATORS | 3,5 .0 | 3,5 .5 | 5,5 .0 | -,5.0 |
| - | Shareholders Funds to Total Assets | 12.40% | 9.87% | 12.58% | 9.3% |
| | Gross non-performing loans to Total Gross | 18.14% | 13.07% | 19.26% | 13.45% |
| | Loans | | | | |
| | Gross Loans and Advances to Total Deposits | 89.40% | 76.24% | 63.77% | 63.4% |
| | Loans and Advances to Total Assets | 47.94% | 49.07% | 48.54% | 50.95% |
| | Earning Assets to Total Assets | 87.58% | 83.79% | 87.43% | 80.64% |
| | Deposits Growth | 8.05% | 3.50% | 1.97% | 0.21% |
| | Assets Growth | 7.89% | 13.32% | 1.70% | 5.14% |

INCOME STATEMENT 'FOR THE QUARTER ENDED 30 TH JUNE 2022 (AMOUNTS IN MILLION TANZANIA SHILLINGS)

| | | COMPANY CURRENT QUARTER | GROUP CURRENT QUARTER | COMPANY COMPARATIVE QUARTER (PREVEOUS YEAR) | GROUP COMPARATIVE QUARTER (PRIVIOUS YEAR) | COMPANY CURRENT YEAR CUMULATIVE | GROUP CURRENT YEAR CUMULATIVE | COMPANY COMPARATIVE YEAR CUMULATIVE | GROUP COMPARATIVE YEAR CUMULATIVE |
|-------|---|-------------------------------|-----------------------------|--|--|--|--|--|--|
| | | 30™ JUN 2022 | 30 ⁷⁴ JUN 2022 | 30™ JUN 2021 | 30™ JUN 2021 | 30 ¹⁴ JUN 2022 | 30 ⁷⁴ JUN 2022 | 30™ JUN 2021 | 30 ^{T4} JUN 2021 |
| 1 | Interest Income | 29,645 | 42,813 | 23,530 | 33,903 | 55,430 | 80,632 | 48,184 | 68,322 |
| 2 | Interest Expense | (8,651) | (10,417) | (8,821) | (10,743) | (17,221) | (20,189) | (17,620) | (21,710) |
| 3 | Net Interest Income (1 Minus 2) | 20,994 | 32,396 | 14,709 | 23,160 | 38,209 | 60,443 | 30,565 | 46,612 |
| 4 | Bad debts written off | - | - | - | - | (1) | (1) | - | - |
| 5 | Impairment Losses on Loans and | (1,622) | (2,847) | (467) | (1,287) | 2,836 | 976 | (304) | (2,415) |
| | Advances/Recovery | | | | | | | | |
| 6 | Non-Interest Income | 8,975 | 17,537 | 7,611 | 13,867 | 19,926 | 36,253 | 15,529 | 28,231 |
| | 6.1 Foreign Currency Dealings and translation gains/(loss) | 185 | 2,390 | 2,413 | 4,133 | 4,790 | 8,872 | 5,113 | 8,459 |
| | 6.2 Fees and Commissions | 5,047 | 10,743 | 4,009 | 8,043 | 9,917 | 21,091 | 8,135 | 17,016 |
| | 6.3 Dividend Income | 230 | 530 | 300 | 300 | 530 | 530 | 600 | |
| | 6.4 Other Operating Income | 3,512 | 3,875 | 890 | 1,391 | 4,688 | 5,761 | 1,681 | 2,756 |
| 7 | Non-Interest Expense | (22,400) | (33,899) | (19,649) | (28,972) | (43,303) | (66,391) | (40,281) | (60,332) |
| | 7.1 Salaries and Benefits | (9,304) | (14,387) | (8,771) | (12,877) | (18,803) | (28,951) | (17,191) | (26,610) |
| | 7.2 Fees and Commission | - | 601 | (104) | (531) | (8) | (389) | (104) | (1,383) |
| | 7.3 Other Operating Expenses | (13,095) | (20,114) | (10,775) | (15,565) | (24,492) | (37,051) | (22,987) | (32,339) |
| 8 | Operating Income/(Loss) before tax | 5,947 | 13,187 | 2,204 | 6,768 | 17,667 | 31,280 | 5,509 | 12,096 |
| 9 | Income Tax Provision | (1,715) | (3,688) | (1,685) | (2,745) | (4,966) | (8,595) | (2,586) | (4,426) |
| 10 | Net income (loss) after income tax | 4,232 | 9,500 | 520 | 4,022 | (12,701) | 22,685 | 2,923 | 7,670 |
| 11 | Other Comprehensive Income (itemize) | 2,875 | 10,829 | 347 | 347 | (8) | 7,946 | 347 | 347 |
| 12 | Total comprehensive income/ | 7,106 | 20,328 | 704 | 4,369 | (12,693) | 30,631 | 3,270 | 8,017 |
| | (loss) for the year | | | | | | | | |
| 13 | Number of Employees | 589 | 939 | 599 | 962 | 589 | 939 | 599 | 962 |
| 14 | Basic Earning Per Share | 985 | 1,759 | 227 | 312 | 985 | 1,759 | 227 | 595 |
| 15 | Number of Branches | 30 | 46 | 30 | 45 | 30 | 46 | 30 | 45 |
| | ORMANCE INDICATORS | | | | | | | | |
| (1) | Return on average total assets | 1.19% | 1.70% | 0.2% | 0.8% | 1.78% | 2.03% | 0.30% | 0.51% |
| (II) | Return on Average shareholders' funds | 9.6% | 17.3% | 1.4% | 7.6% | 14.3% | 20.7% | 2.56% | 4.81% |
| (III) | Non interest expense to gross income | 67.9% | 64.2% | 77.5% | 72.0% | 63.1% | 61.9% | 79.81% | 76.04% |
| (IV) | Net Interest margin to average earning assets | 7.7% | 8.0% | 5.7% | 6.0% | 1.8% | 1.9% | 3.93% | 4.05% |
| (v) | Return on Equity | 16.0% | 23.5% | 2.0% | 11.2% | 13.8% | 26.1% | 3.1% | 7.4% |

CASH FLOW FOR THE QUARTER ENDED 30TH JUNE 2022 (AMOUNTS IN MILLION TANZANIA SHILLINGS)

| | COMPANY CURRENT QUARTER 30™ JUN 2022 | GROUP CURRENT QUARTER 30™ JUN 2022 | COMPANY PREVIOUS QUARTER 31 ¹⁷ MAR 2022 | GROUP PREVIOUS QUARTER 31 ¹¹ MAR 2022 | COMPANY CURRENT YEAR CUMULATIVE 30° JUN 2022 | GROUP CURRENT YEAR CUMULATIVE 30™ JUN 2022 | COMPANY PREVIOUS YEAR CUMULATIVE 30" JUN 2021 | GROUP PREVIOUS YEAR CUMULATIVE 30" JUN 2021 |
|---|---|---|---|---|--|--|---|---|
| I Cash flow from operating activities: | | | | | | | | |
| Net income(Loss) | 5.947 | 13,187 | 11,720 | 18,581 | 17,667 | 31,280 | 5.509 | 12.096 |
| Adjustment for : | .,. | ., | , , | ., | , | | ., | , |
| -Impairment charge on loans and advances | (1,622) | (2,847) | 4,458 | 3,742 | 2,836 | 975 | 2,345 | 697 |
| -Depreciation and amortization | 2,861 | 4,618 | 2,946 | 4,514 | 5,806 | 9,131 | 1,550 | 841 |
| -Net change in loans and advances | (32,333) | (50,483) | (12,194) | (2,335) | (44,527) | (52,819) | 31,448 | (34,901) |
| -Gain/Loss on sale of assets | - | - | - | - | - | - | - | - |
| -Net Gain/Loss on disposal of AFS | - | - | | - | - | - | | - |
| -Net change in Deposits | 88,139 | 51,413 | 28,759 | 222,158 | 167,684 | 121,822 | (2,067) | 88,913 |
| -Net change in Short term negotiable securities | - | - | - | - | - | - | - | - |
| -Net change in Other Liabilities | (1,182) | (17,046) | (4,395) | 4,353 | (5,577) | (12,693) | 190 | (1,078) |
| -Net change in Other Assets | (6,748) | (6,324) | (21,579) | (11,542) | (28,327) | (17,865) | 3,058 | (8,318) |
| -Non-current assets held for sale | | - | - | - | · | () | | |
| -Tax paid -Others | (1,346) | (1,346) | (2,157) | (2,157) | (3,503) | (3,503) | (6,896) | (2,054) |
| | | | | | - | | | - |
| Net cash provided (used) by operating activities | 53,716 | (8,828) | 7,557 | 237,314 | 112,059 | 76,329 | 35,136 | 56,196 |
| | | | | | | | | |
| II Cash flow from investing activities: | | | | | | | | |
| Dividend Received | | | - | - | | | | |
| Purchase of fixed assets | (1,966) | (1,966) | - | - | (1,966) | (1,966) | (2,368) | (2,368) |
| Proceeds from sale of fixed assets | | · · | | | · | · | - | |
| Purchase of non-dealing securities | (39,350) | (48,710) | (49,862) | (76,684) | (89,212) | (125,395) | (13,120) | (13,499) |
| Proceeds from sale of non-dealing securities | - | - | | - | - | - | - | - |
| Others (Equity Investment) | (41 217) | (FO CTT) | (10.050) | (70.004) | (04 470) | (407 044) | (45 405) | (|
| Net cash provided (used) by investing activities | (41,317) | (50,677) | (49,862) | (76,684) | (91,179) | (127,361) | (15,487) | (15,867) |
| activities | | | | | | | | |
| III Cash flow from financing activities: | | | | | | | | |
| Repayment of long-term debt | | | | _ | | _ | | |
| Proceeds from issuance of long term debt | | | | _ | | _ | | |
| Proceeds from issuance of share capital | | | | | | | | |
| Payment of cash dividends | | | | | | | | |
| Net change in other borrowings | (3,937) | (3,964) | (8,481) | (8,472) | (12,418) | (12,437) | (15,802) | (13,616) |
| Others -Long term financing | (3,33.) | (3,30.1) | (0, 101) | (0, 1, 2) | (12,110) | (12, 137) | (15,002) | (15,010) |
| Net cash provided (used) by financing | (3.937) | (3.964) | (8.481) | (8.472) | (12.418) | (12.437) | (15.802) | (13.616) |
| activities | (-,, | (-,, | (=, .= ., | (-,, | (,, | (,, | (,, | (,, |
| | | | | | | | | |
| | | | | | | | | |
| IV Cash and Cash Equivalents: | | | | | | | | |
| Net increase/(decrease) in cash and cash | 8,463 | (63,469) | (50,786) | 152,158 | 8,463 | (63,469) | 3,847 | 26,713 |
| eguivalents | | , , , | | | | , , | | |
| Cash and cash equivalents at the beginning | 158,407 | 567,009 | 209,193 | 414,851 | 158,407 | 567,009 | 122,827 | 308,693 |
| of the quarter | | | | | | | | |
| Cash and cash equivalents at the end of | 166,869 | 503,540 | 158,407 | 567,009 | 166,869 | 503,540 | 126,674 | 335,407 |
| the quarter | | | | | | | | |
| | | | | | | | | , |
| | | | | | | | | |

CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH JUNE 2022 (AMOUNTS IN MILLION TANZANIA SHILLINGS)

| COMPANY | Share Capital | Retained Earnings | Regulatory Reserve | General Provision Reserve | Others reserves | Total |
|--|------------------|----------------------|-----------------------|---------------------------------|----------------------|-------------------------|
| CURRENT YEAR | | | | | | |
| BALANCE AS AT THE BEGINNING OF THE YEAR | 12.900 | 134,832 | 22,554 | 4 | 554 | 170,844 |
| Profit for the year | 12,500 | 12,701 | 22,334 | 7 | 334 | 12,70 |
| Other Comprehensive Income | | 12,701 | - | - | (8) | (8) |
| Transactions with owners | | | | | (0) | (0 |
| Dividends Paid | | | | | | |
| Regulatory Reserve | | (1,093) | 1.093 | | | |
| General Provision Reserve | | (1,055) | 1,055 | | | |
| Other reserve | | | | | | |
| Balance as at the end of the period | 12,900 | 146,440 | 23,648 | 4 | 546 | 183,538 |
| Previous Year | 12,300 | 140,440 | 23,040 | - | 340 | 103,330 |
| Balance as at the beginning of the year | 12,900 | 122,935 | 13,481 | 4,492 | 1.115 | 154,923 |
| Profit/(Loss) for the year | 12,500 | 16,481 | 15,-101 | -1,-132 | 58 | 16,539 |
| Other Comprehensive Income | | 10, 101 | | _ | (619) | (619 |
| Transactions with owners | | | | | (015) | (0.5 |
| Dividends Paid | | | | | | |
| Regulatory Reserve | | (9,073) | 9,073 | | | |
| General Provision Reserve | | 4,488 | 3,073 | (4,488) | | |
| Other reserve | | 1,100 | | (1,100) | | |
| Balance as at the end of the period | 12,900 | 134,832 | 22,554 | 4 | 554 | 170,844 |
| • | , | , | , | | | , |
| GROUP | | | | | | |
| CURRENT YEAR | 40.000 | | | | | |
| BALANCE AS AT THE BEGINNING OF THE YEAR | 12,900 | 142,574 | 25,844 | 11,874 | 10,823 | 204,015 |
| Profit for the year | - | 21,755 | - | 7046 | 929 | 22,685 |
| Other Comprehensive Income | - | - | - | 7,946 | - | 494 |
| Transactions with owners | - | - | - | - | - | - |
| Dividends Paid | - | (707) | 707 | - | - | - |
| Regulatory Reserve | - | (707) | 707 | (0.161) | - | - |
| General Provision Reserve | - | 9,161 | - | (9,161) | - | 7 453 |
| Others -Translation reserve | 12,900 | 172,783 | 26,551 | 10,659 | 11,752 | 7,452 234,482 |
| Balance as at the end of the current period | 12,900 | 1/2,/83 | 20,551 | 10,659 | 11,752 | 234,482 |
| PREVIOUS YEAR | 12,900 | 124,109 | 13,900 | 17,353 | 10 261 | 178.523 |
| BALANCE AS AT THE BEGINNING OF THE YEAR | 12,500 | 26.107 | 15,500 | 17,333 | 10,261 562 | 26,669 |
| Profit for the year | - | 20,107 | | (1 177) | 302 | |
| Other Comprehensive Income | - | - | - | (1,177) | - | (1,177) |
| Transactions with owners Dividends Paid | - | - | | - | | |
| Regulatory Reserve | - | (11,944) | 11,944 | - | - | _ |
| | - | (,544) | 11,944 | - | | - |
| | | 4 400 | | | | |
| General Provision Reserve Others -Translation reserve | - | 4,488 (186) | | (4,488) 186 | | - |

| NAME AND TITLE | SIGNATURE | DATE | | | | |
|--|--------------------------------------|----------------|--|--|--|--|
| JAFFARI MATUNDU | | 27TH JUL 2022 | | | | |
| CHIEF EXECUTIVE OFFICER | | • | | | | |
| | | 277111111 2022 | | | | |
| SHANI KINSWAGA | | 27TH JUL 2022 | | | | |
| CHIEF FINANCE OFFICER | | | | | | |
| COLMAN RIWA | | 27TH JUL 2022 | | | | |
| CHIEF INTERNAL AUDITOR | | ··· , | | | | |
| | | | | | | |
| We, the undersigned directors, attest to the faithful re | presentation of the above statements | i. | | | | |
| We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view. | | | | | | |
| , | | | | | | |
| | | | | | | |
| NAME AND TITLE | SIGNATURE | DATE | | | | |
| AMBASSADOR JUMA MWAPACHU | | 27TH JUL 2022 | | | | |
| CHAIRMAN | | ··· , | | | | |
| | | | | | | |
| KALPESH MEHTA | | 27TH JUL 2022 | | | | |
| DIRECTOR | | | | | | |
| | | | | | | |





